

### **Usha Martin Limited**

Regd. Office: 2A, Shakespeare Sarani, Kolkata - 700 071, India

Phone: (00 91 33) 39800300, Fax: (00 91 33) 2282 9029, 39800400/500

UML/SECT/

July 31, 2014

The Secretary
The Bombay Stock Exchange
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai – 400 001
[Fax No. 022-22723719]

Societe de la Bourse de Luxembourg Societe Anonyme/R.C.B 6222 B.P.165, L-2011, Luxembourg [Fax No.00 352 473298]

The Secretary
National Stock Exchange of India Ltd
Exchange Plaza, 5<sup>th</sup> Floor,
Plot No.C/1, G Block,
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
[Fax No. 022-26598347]

Dear Sir.

The Board of Directors of the Company at their meeting held today have approved and taken on record un-audited financial results along with segment reporting on consolidated and standalone basis for the quarter ended 30<sup>th</sup> June, 2014.

As required under the Listing Agreement, a copy of above un-audited results and Report of the Auditors on "Limited Review" of said financial results are enclosed for your ready reference and record.

Thanking you,

Yours faithfully, For Usha Martin Limited

R Jhawar

Managing Director

Encl: as above

The Board of Directors Usha Martin Limited 2A, Shakespeare Sarani, Kolkata – 700 071.

- 1. We have reviewed the results of Usha Martin Limited (the "Company") for the quarter ended 30 June 2014 which are included in the accompanying 'Statement of Standalone Unaudited Financial Results for the Quarter Ended 30th June, 2014' (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Company pursuant to Clause 41 of the Listing Agreement with the Stock Exchanges in India, which has been initialled by us for identification purposes. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement.
- 3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 4. We have only traced the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' in the Statement from the disclosures made by the Management and are, therefore, not expressing a review opinion thereon.
- 5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 read with the General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Price Waterhouse Firm Registration Number: 301112E Chartered Accountants

Kolkata 31 July 2014 Partner

Membership Number 51790

## **Rusha martin**

Registered Office: 2A, Shakespeare Sarani, Kolkata - 700 071 Statement of Standalone Unaudited Financial Results for the Quarter Ended 30th June, 2014

Parti				(Rs. in Lak
	Quarter ended			Previous Year end
Particulars Particulars	30th June,	31st March,	30th June,	31st March,
	2014	2014	2013	2014
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Ircome from Operations	/			7
(a) Net Sales / Income from Operations (Net of excise duty)	92011	100967	73995	3287
(b) Other Operating Income			•	-
Total Income from Operations (net)	92011	100967	73995	3287
2. Expenses				
a. Cost of Materials consumed	29744	33098	21819	1067
b. Purchases of stock-in-trade	5286	1494	102	17
c. Changes in inventories of finished goods,				
work-in-progress, stock-in-trade and scrap	(3759)	10331	(3642)	(87
d. Power and Fuel	9224	8333	8336	352
e. Consumption of Stores and Spare Parts	6850	6272	6108	242
I. Employee Benefils expenses /	6016	5268	4999	205
9. Depreciation and amortisation expenses	10749	8395	6558	303
h. Other Expenses	21968	22076	22448	873
Total Expenses	86078	95267	66728	2975
3. Profit from Operations before Other Income.		30207	00720	2313
Finance costs and Exceptional Items (1-2)	5933	5700	7267	311
4. Other income	1225	1797	2313	77
5. Profit from ordinary activities before		1131	2313	
Finance Costs and Exceptional Items (3 + 4)	7450	7107	0.500	
6. Finance costs	7158	7497	9580	389
	12385	12034	9178	426
7. Profit / (Loss) from ordinary activities after				
Finance Costs but before Exceptional Items (5 - 6)	(5227)	(4537)	402	(36
B. Exceptional Items	•		-	
3. Profit / (Loss) from Ordinary Activities before Tax (7 ± 8)	(5227)	(4537)	402	(368
10. Tax Expense (Note 2 below)	(1612)	(1480)	182	(11
1. Net Profit / (Loss) from Ordinary Activities after Tax (9 ± 10)	(3615)	(3057)	220	(250
2. Extraordinary items (net of tax expenses)		4.537		(=v.
3. Net Profit / (Loss) for the period (11 ± 12)	(3615)	(3057)	220	(256
4. Pald-up Equity Share Capital [ Face value Re.1 each ]	3054	3054	3054	
5. Reserves excluding Revaluation Reserve	3034	3034	3034	305
(as per Balance Sheet of the previous accounting year)		•		14921
6. Earning Per Share (before / after Extraordinary Items)				[492]
(of Re. 1 each) (not annualised)				
Basic	(1.19)	(1.00)	0.07	/A C
Diluted	(1.19)	(1.00)	0.07	(0.8
art II	(1,13)	(1.00)	0.07	(0.8
PARTICULARS OF SHAREHOLDING @				
. Public Shareholding				
- Number of Shares	152584880	153128115	159475115	1531281
Percentage of Shareholding	50.07%	50.25%	52.33%	50.25
Promoters and Promoter Group Shareholding	00.0170	00.2078	JZ.3376	30,23
a) Piedged / Encumbered				
- Number of Shares		.	.	
- Percentage of shares ( as a % of the total				
shareholding of promoter and promoter group)			.	
- Percentage of shares ( as a % of the total share				
capital of the company)	.	. [	.	•
b) Non-encumbered	4,00.00.00	,		_
- Number of Shares	152156900	151613665	145266665	15161366
Percentage of shares ( as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	400 000	400.00
- Percentage of shares (as a % of the total share	100.00%	100.00%	100.00%	100.00
capital of the company)	49.93%	49.75%	47.67%	49.75
Including Shares held by Custodians and against which Depository	Danalata bassa bassa la		77.07.70	73:13

Particulars Particulars	3 months ended (30th June, 2014)
B. INVESTOR COMPLAINTS	/
Pending at the beginning of the quarter	NII
Received during the quarter	10
Disposed of during quarter	10
Remaining unresolved at the end of the quarter	NII

- 1. Effective from 1st April 2014, the Company has charged depreciation in keeping with the requirement of Schedule II to the Companies Act, 2013. Consequently, depreciation charge for the quarter ended under review is higher by Rs. 1084 lakks with corresponding impact on the loss from ordinary activities of the Company.
- 2. Tax expense comprises Current Tax and Deferred Tax, net of MAT Credit Entitlement.
- 3. Figures for the previous periods have been reclassified where considered necessary to conform to this quarter's classification.
- 4. Figures for the quarter ended 31st March, 2014 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the financial year ended on that date.
- 5. The above results, after review by the audit committee, have been approved and taken on record by the Board of Directors at its meeting held on 31st July,
- ericial results for the quarter ended 30th June, 2014 in terms of Clause 6. The Auditors of the Company have carried out a 'Limited Review' of the aforesaid 41 of the Listing Agreement with Stock Exchanges.

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Place: Kolkata Date: 31st July, 2014

Řájeev Jhawar **Managing Director** 

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USHA MARTIN LIMITED

Registered Office: 2A, Shakespeare Sarani, Kolkata - 700 071 Standalone Segment wise Revenue, Results and Capital Employed

(Rs. in Lakhs)

		Previous Year ende			
Particulars .	Quarter ended 30th June, 31st March, 30th J				
i dittodidi s	2014	2014	2013	2014	
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1. Segment Revenue					
(Net Sales / Income from Operations)					
a. Steel <sup>1</sup>	75790	79277	56442	25283	
b. Wire and Wire Ropes	36667	36520	36899	15192	
c. Unallocated	899	1473	203	196	
Total Segment Revenue	113356	117270	93544	40673	
Less: Inter-Segment Revenue	21345	16303	19549	7801	
Net Sales / Income from Operations	92011	100967	73995	32871	
Segment Results     [Profit(+)/Loss(-) before tax and finance costs from each segment]					
a. Steel	4069	4185	6273	2535	
b. Wire and Wire Ropes	3078	3082	3414	1428	
c. Unallocated	63	366	(103)	6	
Total	7210	7633	9584	3969	
Less:					
a. Finance costs	12385	12034	9178	4261	
b. Other Un-allocable Expenditure (Net of Un-allocable Income)		136		76	
Total Profit(+) / Loss(-) before Tax	(5227)	(4537)	402	(368	
3. Capital Employed (Segment Assets less Segment Liabilities)					
a. Steel	387558	388870	369208	38887	
b. Wire and Wire Ropes /	89373	91712	102946	9171	
c. Unallocated	10615	11889	10639	1188	
Total	487544	492471	482793	49247	

Place : Kolkata

Date : 31st July, 2014

Rajeev Jhawar Managing Director



The Board of Directors Usha Martin Limited 2A, Shakespeare Sarani. Kolkata - 700 071.

- We have reviewed the consolidated results of Usha Martin Limited, its subsidiaries and jointly controlled entities hereinafter referred to as the "Group" (refer Note 1 on the Statement) for the quarter ended 30 June 2014 which are included in the accompanying 'Statement of Consolidated Unaudited Financial Results for the Quarter Ended 30th June, 2014' (the "Statement"), except for the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' in Usha Martin Limited which have been traced from disclosures made by the Management but have neither been reviewed nor been audited by us. The Statement has been prepared by the Group's Management pursuant to Clause 41 of the Listing Agreement with the Stock Exchanges in India, which has been initialled by us for identification purposes. This Statement is the responsibility of the Group's Management and has been approved by the Board of Directors of Usha Martin Limited. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement.
- A review is limited primarily to inquiries of group's personnel and analytical procedures applied to group's financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- We have only traced the disclosures regarding 'Public Shareholding' and 'Promoters and Promoter Group Shareholding' in Usha Martin Limited in the Statement from the disclosures made by the Group's Management and are, therefore, not expressing a review opinion thereon.
- We did not review the financial results of eight subsidiaries and four jointly controlled entities considered in the preparation of the Statement and which constitute total revenue of Rs. 34,594 Lakhs and net profit of Rs 2,915 Lakhs for the quarter then ended. These financial results and other financial information have been reviewed by other auditors whose reports have been furnished to us, and our opinion on the Statement to the extent they have been derived from such financial results is based solely on the report of such other auditors.
- 6. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 as per Section 211(3C) of the Companies Act, 1956 read with the General Circular 15/2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

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For Price Waterhouse Firm Registration Number: 301112E **Chartered Accountants** 

Pradip Law Partner

Membership Number 51790

Kolkata 31 July 2014 爾 Usha martin

## **USHA MARTIN LIMITED**

Registered Office : 2A, Shakespeare Sarani, Kolkata - 700 071

Statement of Consolidated Una				(Rs. in Lakhs
	Quarter ended			Previous Year ended
Particulars Particulars	30th June,	31st March,	30th June,	31st March,
	2014	2014	2013	2014
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Income from Operations     (a) Net Sales/Income from Operations (Net of excise duty)     (b) Other Operating Income	115528	125256	92872 -	407383
Total Income from Operations (net)	115528	125256	92872	407383
2. Expenses				
a. Cost of Materials consumed	42031	45370	34755	150527
b. Purchases of stock-in-trade	5341	1705	357	1999
c. Changes in inventories of finished goods,	(3763)	11004	(6782)	(1280)
work-in-progress, stock-in-trade and scrap d. Power and Fuel	10070	9181	9067	38510
e. Consumption of Stores and Spare Parts	7169	6423	6374	25236
f. Employee Benefits expenses	9948	9236	8199	35037
g. Depreciation and amortisation expenses	11605	9110	7297	33320
h. Olher Expenses	24695	24538	25119	98185
Total Expenses	107096	116567	84386	370009
3. Profit from Operations before Other Income, Finance Costs and Exceptional Items (1-2)	8432	8689	8486	37374
4. Other Income	1077	1406	2349	9249
Other income     Profit from ordinary activities before	10//	1400	2049	5249
Finance Costs and Exceptional Items (3 + 4)	9509	10095	10835	46623
6. Finance costs	12730	12371	9481	43956
7. Profit I (Loss) from ordinary activities after	12.00			
Finance Costs but before Exceptional Items (5 - 6)	(3221)	(2276)	1354	2667
8. Exceptional items				
9. Profit / (Loss) from Ordinary Activities before Tax (7 + 8)	(3221)	(2276)	1354	2667
10. Tax Expense (Note 3 below)	(1124)	(1333)	891	1345
	(2097)	(943)	463	1322
11. Net Profit / (Loss) from Ordinary Activities after Tax (9 ± 10) 12. Extraordinary Items (net of tax expenses)	(2097)	(943)	403	1322
13. Net Profit /(Loss) for the period (11 ± 12)	(2097)	(943)	463	1322
14. Share of Profit / (Loss) of associates · Not applicable	(2031)	. (043)	- 100	1722
	38	25	54	252
15. Minority interest 16. Net Profit / (Loss) after taxes, minority interest	30		У	LUL
and share of profit/(loss) of associates (13 + 14 - 15)	(2135)	(968)	409	1070
17. Pald-up Equity Share Capital [ Face value Re.1 each ]	3054	3054	3054	3054
18. Reserves excluding Revaluation Reserve				
(as per Balance Sheet of the previous accounting year)				195976
19. Earning Per Share (before / after Extraordinary items) (of Re. 1 each)(not annualised)				
Basic	(0.70)	(0.32)	0.13	0.35
Diluted	(0.70)	(0.32)	0.13	0.35
Part II				
, PARTICULARS OF SHAREHOLDING @				
i. Public Shareholding				450400445
- Number of Shares	152584880	153128115   50.25%	159475115 52,33%	153128115 50.25%
- Percentage of Shareholding	50.07%	50.25%	32.3376	30,2376
2. Promoters and Promoter Group Shareholding a) Pledged / Encumbered				
- Number of Shares			.	•
- Percentage of shares ( as a % of the total				
shareholding of promoter and promoter group)	•	•	•	•
- Percentage of shares ( as a % of the total share				
capital of the company) b) Non-encumbered	•	.	•	•
- Number of Shares	152156900	151613665	145266665	151613665
- Percentage of shares ( as a % of the total	***************************************			
	100.00%	100.00%	100.00%	100.00%
shareholding of promoter and promoter group)	100.007	l l		
shareholding of promoter and promoter group)  - Percentage of shares ( as a % of the total share capital of the company)	49.93%	49.75%	47.67%	49.75%

Particulars	3 months ended (30th June, 2014)	
B , INVESTOR COMPLAINTS		ice Waterhou
Pending at the beginning of the quarter	NII	84
Received during the quarter	10	( * (Chartered A Charter
Disposed of during quarter	10	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Remaining unresolved at the end of the quarter	NII	RN 3011126 Kolkata

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## **USHA MARTIN LIMITED**

Registered Office: 2A, Shakespeare Sarani, Kolkata - 700 071

Statement of Consolidated Unaudited Financial Results for the Quarter Ended 30th June, 2014

### Notes (Contd):

- 1. The above consolidated financial results have been prepared in accordance with the applicable Accounting Standards notified under the Companies Act, 1956 read with the General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs in respect of section 133 of the Companies Act, 2013. The Group comprises the Company and its nineteen subsidiaries (including eleven step-down subsidiaries) and five joint ventures (including one step-down joint venture).
- 2. Effective from 1st April 2014, the Parent Company and its Indian Subsidiaries and Joint Venture companies have charged depreciation in keeping with the requirement of Schedule II to the Companies Act, 2013. Consequently, depreciation charge for the quarter ended under review is higher by Rs. 1187 lakhs with corresponding impact on the loss from ordinary activities of the Group.
- 3. Tax expense comprises Current Tax and Deferred Tax, net of MAT Credit Entitlement.
- 4. Figures for the previous periods have been reclassified where considered necessary to conform to this quarter's classification.
- 5. The standalone financial results are being forwarded to the Stock Exchanges (BSE and NSE) for uploading on their respective websites and the same are also being made available on the Company's website viz. www.ushamartin.com.
- The above results, after review by the audit committee, have been approved and taken on record by the Board of Directors at its meeting held on 31st July, 2014.
- 7. Figures for the quarter ended 31st March, 2014 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the financial year ended on that date.
- 8. Pursuant to amendment in clause 41 of the Listing Agreement, the unaudited particulars of Turnover, Profit before Tax and Profit after Tax on Standalone basis are furnished hereunder:

		Quarter ended		
Particulars	30th June, 2014 (Unaudited)	31st March, 2014 (Unaudited)	30th June, 2013 (Unaudited)	31st March, 2014 (Audited)
Income from Operations (Net of Excise Duty)	92011	100967	73995	328712
Profit /(Loss) before Tax	(5227)	(4537)	402	(3686)
Profit /(Loss) after Tax	(3615)	(3057)	220	(2568)

Place: Kolkata

Date: 31st July, 2014

Rajeev Jhawa

Managing Director

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USHA MARTIN LIMITED

Registered Office: 2A, Shakespeare Sarani, Kolkata - 700 071 Consolidated Segment wise Revenue, Results and Capital Employed

(Rs. in Lakhs)

	1	Quarter ended		
<b>.</b>	1	Previous Year ended		
Particulars	30th June,	31st March,	30th June,	31st March,
	2014	2014	2013	2014
1.0	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1. Segment Revenue				
(Net Sales / Income from Operations)				
a. Steel	75790	79277	56442	252836
b. Wire and Wire Ropes	58812	57972	54312	222461
c. Unallocated	4106	5715	3439	18961
Total Segment Revenue	138708	142964	114193	494258
Less: Inter-Segment Revenue	23180	17708	21321	86875
Net Sales / Income from Operations	115528	125256	92872	407383
2. Segment Results				
[Profit(+)/Loss(-) before tax and				
finance costs from each segment)			·	
a. Steel	4069	4185	6273	25351
b. Wire and Wire Ropes	5545	5796	4546	21392
c. Unallocated	119	533	163	1319
Total	9733	10514	10982	48062
Less:				
a. Finance costs	12730	12371	9481	43956
b. Other Un-allocable Expenditure (Net of Un-allocable Income)	224	419	147	1439
Total Profit (+) / Loss (-) before Tax	(3221)	(2276)	1354	2667
. Capital Employed		-		
Segment Assets less Segment Liabilities)				ļ
a. Steel	391404	393427	371191	393427
b. Wire and Wire Ropes	145197	144737	152875	144737
c. Unallocated	7875	8684	7328	8684
Total	544476	546848	531394	546848

Piace : Kolkata Date : 31st July, 2014

Rajeev Jhawar Managing Director

