Registered Office : 2A, Shakespeare Sarani, Kolkata - 700071
Unaudited Financial Results for the quarter ended 30th June, 2011 on Stand-alone basis

| Particulars | Quarter ended |  | Previous Year ended 31st March, 2011 (Audited) |
| :---: | :---: | :---: | :---: |
|  | 30th June, 2011 | 30th June, 2010 |  |
| 1. Gross Sales / Income from Operations | 66033 | 59444 | 274223 |
| 2. Less: Excise Duty | 5185 | 4423 | 21553 |
| 3. (a) Net Sales / Income from Operations (1-2)(b) Other Operating Income | 60848 | 55021 | 252670 |
|  | 19 | . | 745 |
|  | 60867 | 55021 | 253415 |
| 4. Expenditure <br> a. (Increase) / decrease in Stock-in-Trade and Work-in-Progress <br> b. Consumption of Raw Materials <br> c. Purchase of Traded Goods <br> d. Power and Fuel <br> e. Consumption of Stores and Spare Parts <br> f. Employees Cost <br> g. Depreciation (including amortisation) <br> h. Other Expenditure |  |  |  |
|  | (7808) | (11171) | (13565) |
|  | 26530 | 24455 | 106815 |
|  | 91 | 49 | 376 |
|  | 8714 | 7662 | 32426 |
|  | 4798 | 4924 | 19338 |
|  | 3607 | 3280 | 13892 |
|  | 4899 | 4079 | 17649 |
|  | 13701 | 13780 | 46514 |
| i. Total Expenditure | 54532 | 47058 | 223445 |
| 5. Profit from Operations before Other Income, Interest and Exceptional Items (3-4) | 6335 | 7963 | 29970 |
| 6. Other Income | 64 | 40 | 1983 |
| 7. Profit before Interest and Exceptional Items (5+6) | 6399 | 8003 | 31953 |
| 8. Interest (Net) | 5256 | 3622 | 17423 |
| 9. Profit after Interest but before Exceptional Items (7-8) | 1143 | 4381 | 14530 |
| 10. Exceptional Items | - | - |  |
| 11. Profit from Ordinary Activities before Tax ( $9+10$ ) | 1143 | 4381 | 14530 |
| 12. Tax Expense (Note 2 below) | 379 | 1338 | 4577 |
| 13. Net Profit from Ordinary Activities after Tax (11-12) | 764 | 3043 | 9953 |
| 14. Extraordinary Items | - | - | - |
| 15. Net Profit for the period (13-14) | 764 | 3043 | 9953 |
| 16. Paid-up Equity Share Capital [ Face value Re. 1 each] | 3054 | 3054 | 3054 |
| 17. Reserves excluding Revaluation Reserve (as per Balance Sheet of the previous accounting year) |  |  | 152651 |
| 18. Earning Per Share (EPS) before and after Extraordinary Items |  |  |  |
| Basic EPS - Rs. | 0.25 | 1.00 | 3.27 |
| Diluted EPS - Rs. | 0.25 | 1.00 | 3.27 |
| 19. Public Shareholding <br> - Number of Shares <br> - Percentage of Shareholding | $\begin{array}{r} 183041596 \\ 60.06 \% \\ \hline \end{array}$ | $\begin{array}{r} 183328806 \\ 60.16 \% \\ \hline \end{array}$ | $\begin{array}{r} 183041596 \\ 60.06 \% \end{array}$ |
| 20. Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered <br> - Number of Shares <br> - Percentage of shares ( as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares ( as a \% of the total share capital of the company) <br> b) Non-encumbered <br> - Number of Shares <br> - Percentage of shares ( as a $\%$ of the total shareholding of promoter and promoter group) <br> - Percentage of shares ( as a \% of the total share capital of the company) |  |  |  |
|  |  |  |  |
|  | - | 5187195 | - |
|  | - | 4.47\% | - |
|  | - | 1.70\% | - |
|  | 116970814 | 110821409 | 116970814 |
|  | 100.00\% | 95.53\% | 100.00\% |
|  | 38.38\% | 36.36\% | 38.38\% |

Notes:

1. Steel Plant at Jamshedpur had incidence of a fire accident in the end of March 2011 in Steel Melting Shop (SMS-III) adversely impacting operation and profitability of the Company during the quarter under review. The operations have been restored and stabilised.
2. Tax Expense comprises Current Tax (net of MAT credit entitlement) and Deferred Tax.
3. Details of number of investor complaints during the quarter ended 30th June, 2011 : beginning - Nil , received - 9, attended to / disposed of - 9 and pending - Nil.
4. The above results, after review by the Audit Committee, have been approved and taken on record by the Board of Directors at its meeting held on 29th July, 2011.
5. The Auditors of the Company have carried out a 'Limited Review' of the aforesaid financial results for the quarter ended 30th June, 2011 in terms of Clause 41 of the Listing Agreement with Stock Exchanges.

| Tixsher martin <br> Segment wise Rev | A MARTIN LI <br> : 2A, Shakespeare Sara Results and Capital Em | TED <br> Ikata - 700071 <br> ed on Stand-alone basi |  |
| :---: | :---: | :---: | :---: |
|  |  |  | (Rs. in Lakhs) |
|  | Quarter |  | Previous Year ended 31st March, |
| Particulars | 30th June, 2011 | 30th June, 2010 | 2011 (Audited) |
| 1. Segment Revenue (Net Sales / Income from Operations) <br> a. Steel <br> b. Wire and Wire Ropes <br> c. Unallocated | $\begin{gathered} 47794 \\ 29847 \\ - \end{gathered}$ | $\begin{aligned} & 44101 \\ & 28804 \end{aligned}$ | $\begin{aligned} & 198221 \\ & 119130 \end{aligned}$ |
| Total Segment Revenue Less: Inter-Segment Revenue | $\begin{aligned} & 77641 \\ & 16793 \end{aligned}$ | $\begin{aligned} & 72905 \\ & 17884 \end{aligned}$ | $\begin{array}{r} 317351 \\ 64681 \end{array}$ |
| Net Sales / Income from Operations | 60848 | 55021 | 252670 |
| 2. Segment Results [Profit(+)/Loss(-) before tax and interest from each segment] <br> a. Steel <br> b. Wire and Wire Ropes <br> c. Unallocated | $\begin{gathered} 4128 \\ 3746 \\ . \end{gathered}$ | $\begin{gathered} 7052 \\ 3407 \\ - \end{gathered}$ | $\begin{array}{r} 19038 \\ 16638 \\ 58 \end{array}$ |
| Total | 7874 | 10459 | 35734 |
| Less: <br> a. Interest (Net) <br> b. Other Un-allocable Expenditure (Net of Un-allocable Income) | $\begin{aligned} & 5256 \\ & 1475 \end{aligned}$ | $\begin{aligned} & 3622 \\ & 2456 \end{aligned}$ | $\begin{array}{r} 17423 \\ 3781 \end{array}$ |
| Total Profit before Tax | 1143 | 4381 | 14530 |
| 3. Capital Employed (Segment Assets less Segment Liabilities) <br> a. Steel <br> b. Wire and Wire Ropes <br> c. Unallocated | $\begin{array}{r} 259496 \\ 97111 \\ 4120 \end{array}$ | $\begin{array}{r} 212591 \\ 82943 \\ 4112 \end{array}$ | $\begin{array}{r} 240984 \\ 86521 \\ 4117 \end{array}$ |
| Total | 360727 | 299646 | 331622 |
| Place: Kolkata <br> Date : 29th July, 2011 |  |  | Dr. P. Bhattacharya Jt . Managing Director |



## Notes:

1. The above consolidated financial results have been prepared in accordance with the applicable Accounting Standards notified pursuant to the Companies (Accounting Standards) Rules 2006 as per section 211(3C) of the Companies Act, 1956. The Group comprises the Company and its eight subsidiaries and four joint ventures.
2. Steel Plant at Jamshedpur had incidence of a fire accident in the end of March 2011 in Steel Melting Shop (SMS-III) adversely impacting operation and profitability of the Company during the quarter under review. The operations have been restored and stabilised.
3. The stand-alone financial results are being forwarded to the Stock Exchanges (BSE and NSE) for uploading on their respective websites and the same are also being made available on the Company's website viz. www.ushamartin.com.
4. Tax Expense comprises Current Tax (net of MAT credit entitlement) and Deferred Tax.
5. Details of number of investor complaints of the Company (holding company) during the quarter ended 30th June, 2011 : beginning - Nil , received - 9 , attended to / disposed of -9 and pending - Nil.
6. The above results, after review by the Audit Committee, have been approved and taken on record by the Board of Directors at its meeting held on 29 th July, 2011.
7. The Auditors of the Company have carried out a 'Limited Review' of the aforesaid financial results for the quarter ended 30th June, 2011 in terms of Clause 41 of the Listing Agreement with Stock Exchanges.
8. The unaudited particulars of Turnover, Profit before Tax and Profit after Tax on Stand-alone basis are furnished hereunder :
(Rs. in Lakhs)

| Particulars | Quarter ended |  | Previous Year ended 31st March, 2011 (Audited) |
| :---: | :---: | :---: | :---: |
|  | 30th June, 2011 | 30th June, 2010 |  |
| Turnover (Net of Excise Duty) | 60,848 | 55,021 | 252,670 |
| Profit before Tax | 1,143 | 4,381 | 14,530 |
| Profit after Tax | 764 | 3,043 | 9,953 |

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## USHA MARTIN LIMITED

Registered Office : 2A, Shakespeare Sarani, Kolkata - 700071
Segment wise Revenue, Results and Capital Employed on Consolidated basis
(Rs. in Lakhs)


