

Date: 27<sup>th</sup> November 2025

The Secretary  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street  
Mumbai – 400 001  
[Scrip Code: 517146]

The Manager  
National Stock Exchange of India Ltd  
Exchange Plaza, 5th Floor,  
Plot No. C/1, G Block,  
Bandra Kurla Complex, Bandra  
Mumbai – 400 051  
[Symbol: USHAMART]

Societe de la Bourse de  
Luxembourg  
35A Boulevard Joseph II  
L-1840, Luxembourg  
[Scrip Code: US9173002042]

Dear Sir/Madam,

**Sub.: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation – November 2025.

The said presentation is also being made available on the website of the Company i.e. [www.ushamartin.com](http://www.ushamartin.com)

This is for your information and records.

Thanking you,

Yours faithfully,

For Usha Martin Limited

Manish Agarwal  
Company Secretary & Compliance Officer

Enclosed: As above





# INVESTOR PRESENTATION

Specialty wire rope and engineering solutions provider

*November 2025*



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- 1) Company Overview**
- 2) Competitive Edge**
- 3) One Usha Martin Initiative**
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# COMPANY OVERVIEW

# Leading global and India's no.1 specialty steel wire rope solutions provider...

## OFFERING WIDE RANGE OF:

- Specialty wire ropes
- High quality wires
- Low relaxation prestressed concrete steel strand (LRPC)
- Bespoke and end-fitments, related services

**~65 yrs.**

Rich Legacy

**06**

Continents

**~3,100**

Worldwide Employees

**06**

Manufacturing  
Facilities

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**₹ 3,474 Cr.**

Consolidated Revenue

**₹ ~30,000**

EBITDA per tonne

**₹ 406 Cr.**

Consolidated PAT

**19.3%**

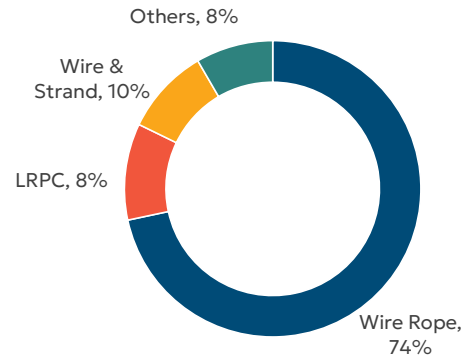
ROCE

## ...with diversified presence across geographies and end-industries

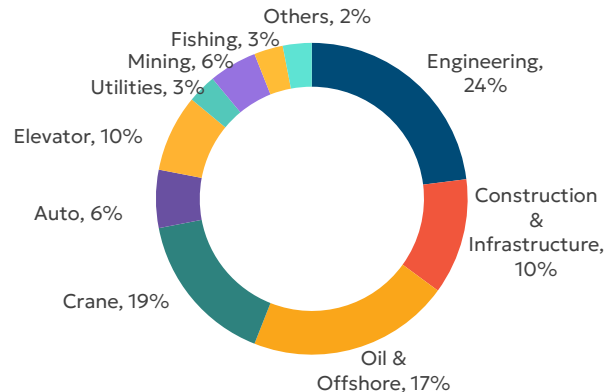
- **State-of-the-art manufacturing facilities:** Ranchi, Hoshiarpur, Dubai, Bangkok, UK and Silvassa
- **Global Development Center (GDC) at Italy:** Engaged in using proprietary design software to develop best in class products
- **Worldwide network:** Extensive and dedicated network spread across the globe enabling proximity to international market
- **SKUs:** Highly customized offerings has led to a broad SKU portfolio serving critical applications across diverse industries

### Consolidated Revenue Break-up<sup>1</sup>

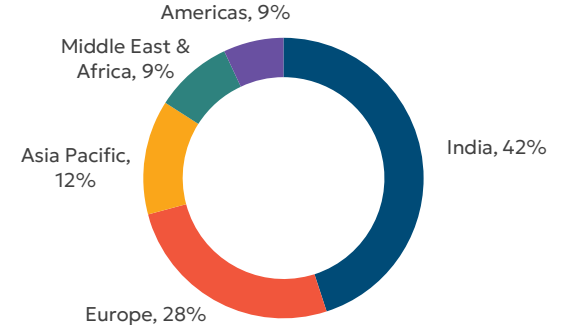
#### Product Segmentation



#### End Industry Segmentation<sup>2</sup>



#### Geographic Segmentation<sup>2</sup>



# Usha Martin's strategic transformation



## TURNAROUND

Deleveraging, steel divestment



## CONSOLIDATION

Focus on value mix, organization alignment, ESG integration



## GROWTH

Capex-led growth, digital integration, One Usha Martin initiatives

### FY19 – FY21

Divestment of steel business resulting in:

- Sharp deleveraging
- Reshaped balance sheet

### FY22 – FY25

- Renewed focus on high-value specialty wire rope business
- Initiation of One Usha Martin program to unify global operations and leadership alignment in FY25
- Strengthened governance and ESG integration across geographies

### FY26 onwards

- Value-accretive capex onstream
- Broadening specialty portfolio across critical applications to enhance margin resilience
- Increase geographical reach and customer penetration in strategic markets
- Full-scale realization of “One Usha Martin” benefits, driving sustainable growth and efficiency

An aerial view of a large offshore supply vessel, likely a heavy-lift ship, operating at sea during sunset. The ship has a red hull and a white upper section. It features two prominent vertical derrick cranes and a large deck-mounted crane. The ship is illuminated by its own lights, and the sky is a mix of orange and blue. The text "COMPETITIVE EDGE" is overlaid in white on the right side of the image.

# COMPETITIVE EDGE

# In an industry with high entry barriers...



## Critical Component Of End-product

High-end applications of wire ropes are a mission critical component of end-product, making safety an absolute priority



## Close Customer Engagement

Long cycles for new customer and OEM approvals foster deep, sticky relationships



## High Customer Switching Costs

Customers have little incentive to switch once a product is entrenched in their ecosystem because of requalification effort, performance uncertainty, and downtime risks



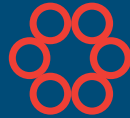
## Technical Know-how

Years of niche design, research & development, and application experience are required to compete

## ...Usha Martin holds a competitive edge to fuel growth



**Brand value  
established over  
60 years**



**Comprehensive product  
portfolio across diverse  
critical applications**



**Focus on services –  
offering total  
solutions to clients**



**Global 'close-  
to-consumer'  
footprint**



**Robust R&D  
and innovation  
capabilities**



**Strong financial  
position**

# Brand value established over 60 years



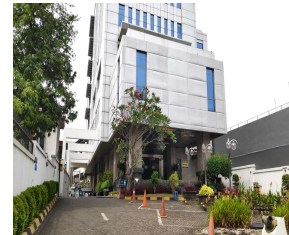
Foundation of a wire rope plant in Ranchi (India) in collaboration with Martin Black (UK)



Acquisition of European Management & Marine Corp in Scotland

Setting up the distribution center in the USA

Incorporation of UM Cables at Silvassa



Setting up the distribution center in Indonesia

JV with Tesac Wire Ropes Co. Ltd of Japan

Set up of GDC – Global Development Center in Italy

Setting up a new facility for Oceanmax at Brunton Shaw

1960s

1990s

2010s

1970s – 80s

2000s

2020s



Incorporation of Usha Siam in Bangkok



Acquisition of Brunton Shaw UK

Setting up the distribution center in Singapore

Incorporation of Brunton Wolf Wire Ropes in UAE

Acquisition of the Hoshiarpur factory

Setting up the distribution center in Australia

JV with Joh Pengg Austria in Ranchi

Acquisition of De Ruiter Staalkabel in the Netherlands

Setting up the distribution center in Vietnam



Acquisition of remaining stake in Brunton Wire Ropes

Setting up a subsidiary in Saudi Arabia

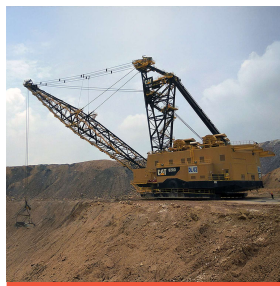
Acquisition of the remaining 50% stake in TESAC Usha to form Usha Siam Specialty Wire Rope

Setting up the Usha Martin Learning Academy (UMLA) in Ranchi

# Comprehensive product portfolio across diverse critical applications



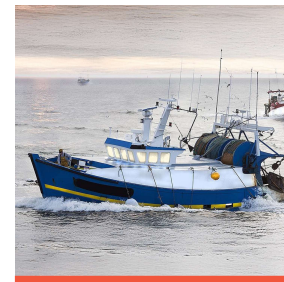
**Oil & offshore ropes**



**Surface mining:**  
45 days - 150 days  
**Dragline dump:**  
7 days - 14 days



**Underground mining:**  
1.5 - 3 years



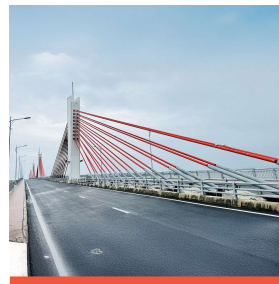
**Fishing:**  
6 months - 12 months



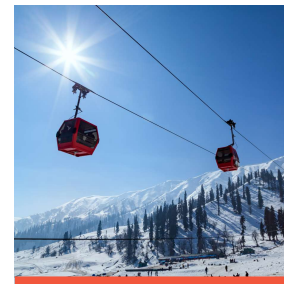
**Elevator ropes:**  
8 years - 10 years



**Crane wire ropes:**  
6 months - 18 months  
**Piling:** 60 piles - 120 piles



**Cable supported bridges  
& structures**



**Aerial transportation:**  
2 years - 3 years

# Focus on services – offering total solutions to clients



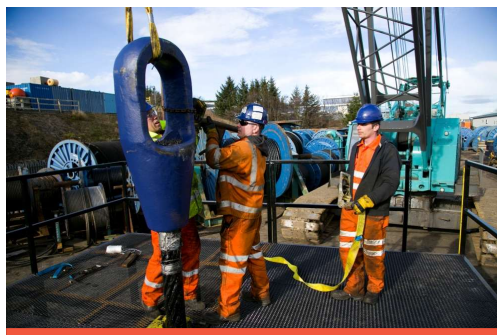
**Spooling & Cutting of Heavy Reels**



**Mechanical Splicing**



**Testing & Site Inspection Services**



**Socketing**

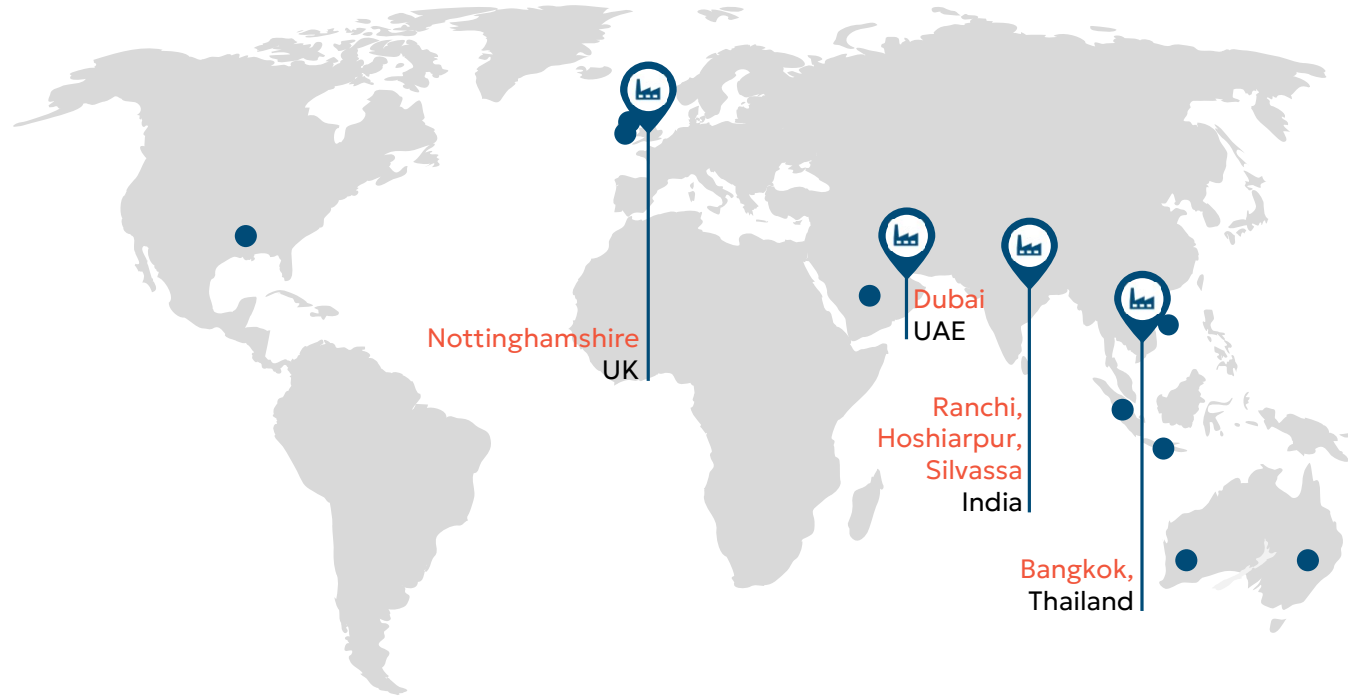


**Long Splicing**



**2000-tons Capacity Test Bench Facility**

# Global 'close-to-consumer' footprint



## Distribution Centre / Rigging Facilities:

- Aberdeen, UK
- Ho Chi Minh City, Vietnam
- Houston, USA
- Al Khobar, Saudi Arabia
- Jakarta, Indonesia
- Rotterdam, Netherlands
- Singapore, Singapore
- Perth, Australia
- Sydney, Australia

## R&D Centres:

- Concesio City, Italy
- Ranchi, India

6

Manufacturing facilities



6

Continents presence

9

Distribution centres / rigging facilities /



6

Sales offices in India

# Robust R&D and innovation capabilities – (I)



## Global Development Centre – Usha Martin Italia

- GDC has >40 years experience in rope design and application engineering
- Actively engaged in designing of wire ropes with a proprietary design software
- Responsible for technical guidance on product development, conducting training for customers about rope properties, and managing specialized tests
- Project management and quality assurance for critical supplies
- Close co-operation with customers, universities and research institutes
- Active part of the most important international committees (CEN, IMCA, OIPEEC, OITAF, IABSE)



# Robust R&D and innovation capabilities – (II)

## In-house machine manufacturing capability driving operational excellence

- Integrated in-house machinery design and manufacturing unit
- Deep engineering expertise
- End-to-end integration
- Accelerated modernization cycles
- Sustained reliability and uptime advantage
- Strategic differentiator





# ne

USHA MARTIN

# One Usha Martin – Transforming into a unified global enterprise



## Building a lean, agile and integrated organization to drive long-term growth

- Enterprise-wide program bringing together people, operations, and geographies into a single, unified organization
- Designed to break down silos and create agility, alignment, and transparency across the global business
- Embeds a culture of accountability, collaboration, and future-readiness through common systems and leadership practices
- Strategic focus on customer centricity, cost optimization and working capital efficiency

### Core Pillars of Transformation:



# Pillar-wise initiatives & execution progress

TRANSFORMATION PILLAR	KEY INITIATIVES	BENEFITS
 <b>ONE TECHNOLOGY</b>	<ul style="list-style-type: none"> <li>Digital platforms are being rolled out globally - SAP S/4 HANA for core operations, Salesforce for CRM, and SuccessFactors for HR and talent development</li> <li>Real-time dashboards and analytics being created a single source of truth for performance tracking</li> </ul>	Global process integration, improved transparency and data-driven decision-making
 <b>ONE BUSINESS</b>	<ul style="list-style-type: none"> <li><i>Operations</i> have been streamlined by establishing a shared service center in India to transition certain support functions from overseas teams and refocus them on customer growth</li> <li><i>Processes</i> have been harmonized by sharing best practices globally e.g., in procurement - strengthening vendor negotiations and unlocking economies of scale</li> <li><i>Manufacturing</i> has been integrated e.g., Brunton Shaw UK with India operations – rope production for certain segments has shifted to Ranchi while UK retains specialized segments</li> <li><i>Policies</i> such as transparent inter-company pricing to ensure closer collaboration, efficiency, and compliance</li> </ul>	Significant cost savings, improved competitiveness, strong controls and governance
 <b>ONE LEADERSHIP</b>	<ul style="list-style-type: none"> <li>A unified reporting structure has improved collaboration and transparency across geographies and functions</li> <li>A global performance management scheme has linked incentives and KPIs to group-wide priorities</li> <li>The Employee Stock Option Plan (ESOP) has empowered the workforce as long-term stakeholders</li> <li>Succession planning and training through common platforms like the Usha Martin Learning Academy</li> </ul>	Improved organization alignment, accountable workforce, future-ready organization
 <b>ONE MARKET</b>	<ul style="list-style-type: none"> <li>Brand identity harmonized across geographies, presenting a consistent global face</li> <li>Cross-functional global teams have been created for key segments such as elevators, ports, mining, and oil &amp; offshore, combining commercial, technical, and operational expertise</li> </ul>	Consistent global presence and deeper application expertise to capture growth across critical segments
 <b>ONE LOGISTICS</b>	<ul style="list-style-type: none"> <li>A unified global logistics team has been created to centralize planning, negotiations, and shipment tracking</li> </ul>	Optimized freight costs, enhanced visibility, and timely, reliable deliveries

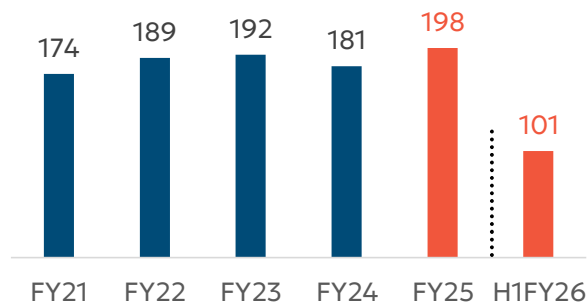
# FINANCIAL OVERVIEW



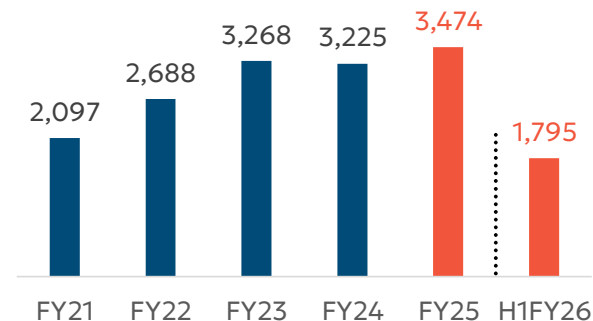
# Strategic initiatives have strengthened Usha Martin's consolidated operational and financial performance

- Volume growth to be further supported by capacity expansion and debottlenecking initiatives
- Greater focus on high value offerings to continue driving margins and overall growth
- Ongoing cost optimization initiatives driving operating leverage and efficiency gains

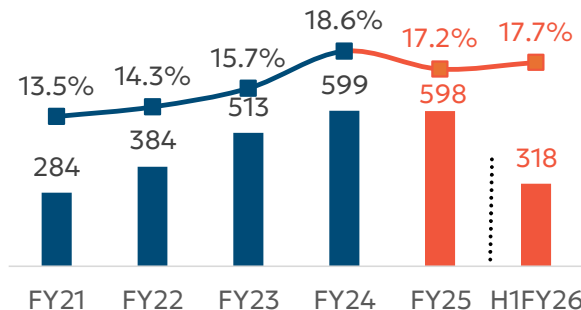
Delivery Volumes ('000 MT)



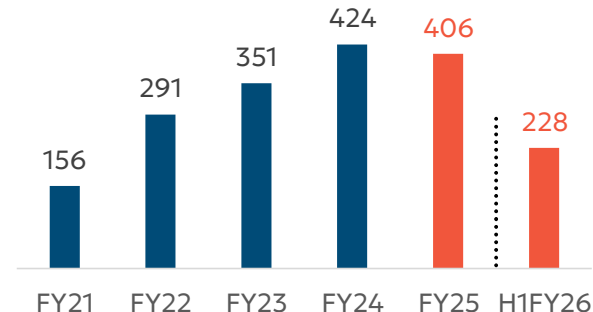
Revenue (in Rs. crore)



EBITDA<sup>1</sup> (in Rs cr) & Margin(%)



PAT<sup>2,3</sup> (in Rs. crore)



**Note 1:** EBITDA calculated without other income

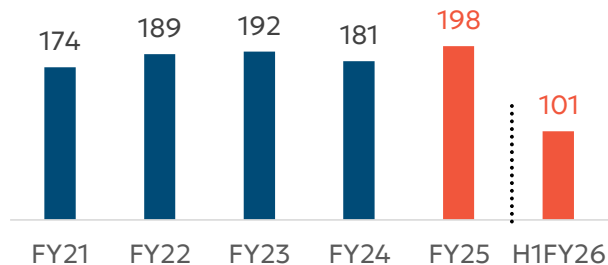
**Note 2:** PAT from continuing operations adjusted for normalized tax for FY20; FY22 PAT includes exceptional income of Rs. 31 crore

**Note 3:** PAT for FY22 includes Rs. 20 crore of deferred tax credit; H1FY26 PAT is from continuing operations

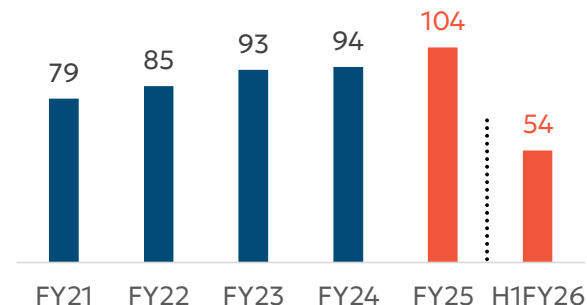
# Key operational highlights

- Overall sales volumes registering stable growth, reflecting steady demand across key segments
- Wire rope and wire segments contributing strongly to the overall increase in volumes
- Segment-wise contribution to overall volumes (H1 FY26):
  - Wire Rope – 54%
  - Wire – 23%
  - LRPC – 23%

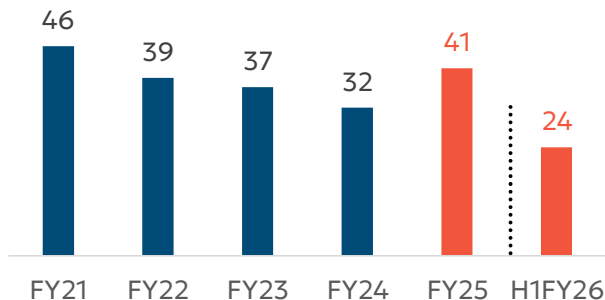
Sales Volumes<sup>1</sup> ('000 MT)



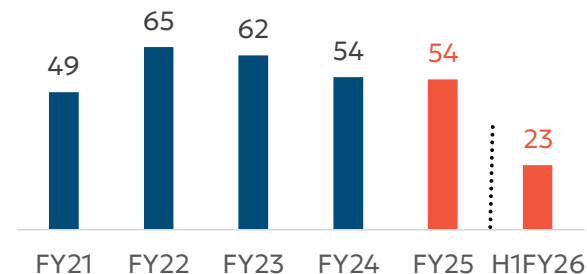
Wire Rope Sales Volumes ('000 MT)



Wire & Strand Sales Volumes ('000 MT)



LRPC Sales Volumes ('000 MT)

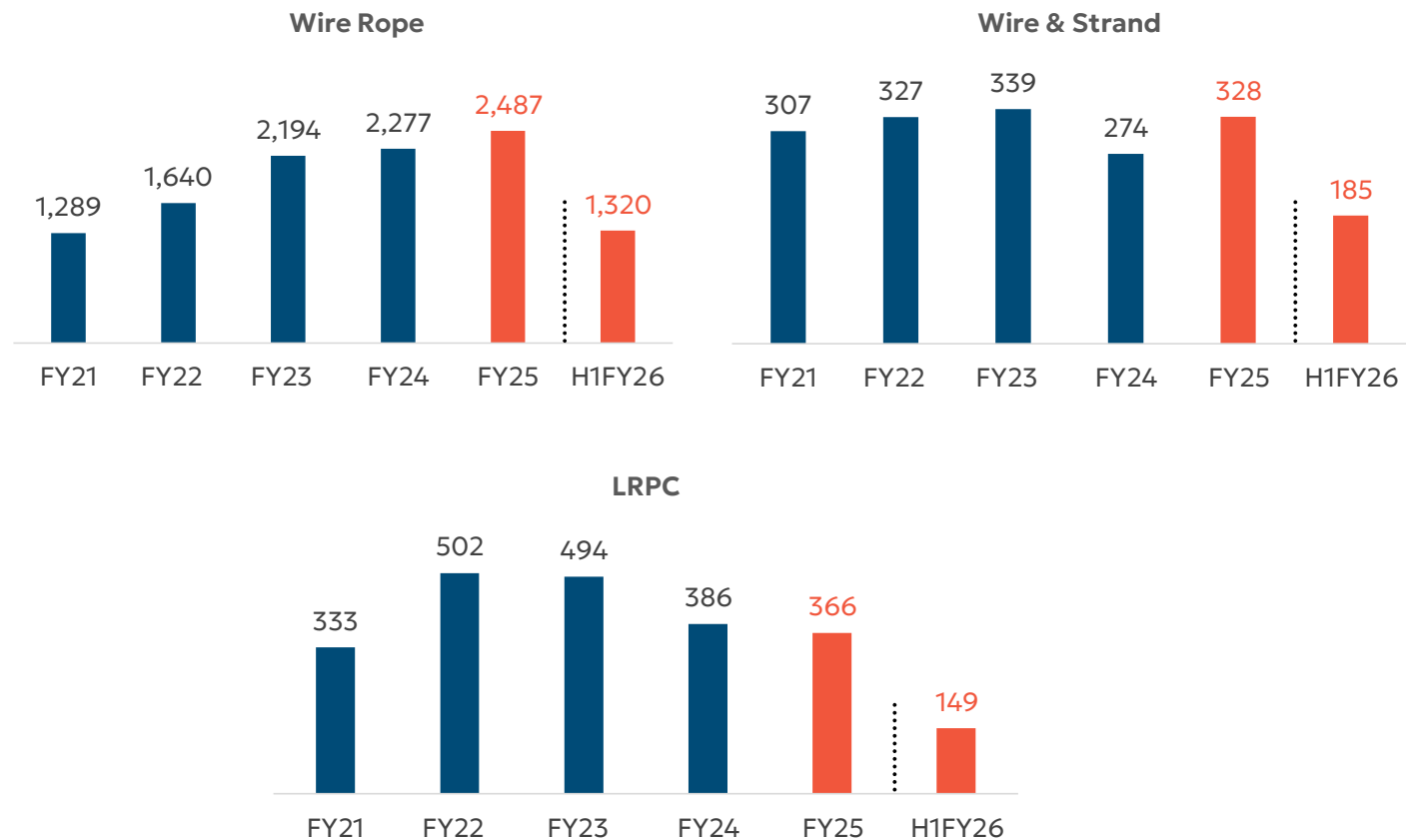


**Note 1:** For all product segments

**Note 2:** All figures mentioned in the slide are consolidated volumes

# Segmental revenue overview

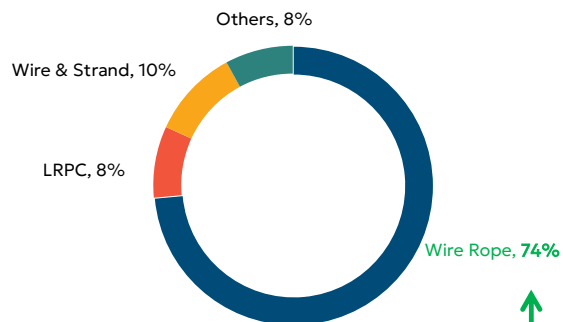
- Core wire rope segment revenues increased by 5.1% Y-o-Y in H1 FY26
- Wire segment revenues increased by 22.7% and LRPC segment registered a 14.6% Y-o-Y decline
- Segment-wise contribution to overall sales (H1 FY26):
  - Wire Rope – 74%
  - Wire – 10%
  - LRPC – 8%



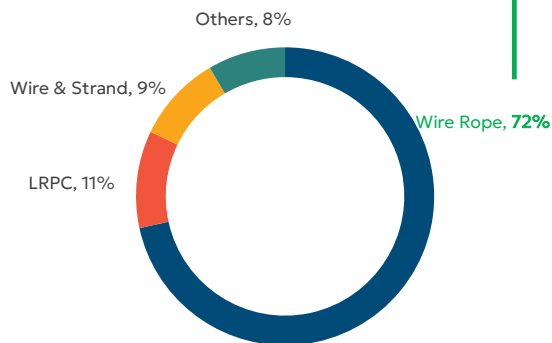
# Continuing shift towards value accretive products, applications and geographies

## Consolidated Revenue Break-up<sup>1</sup>

### PRODUCT SEGMENTATION

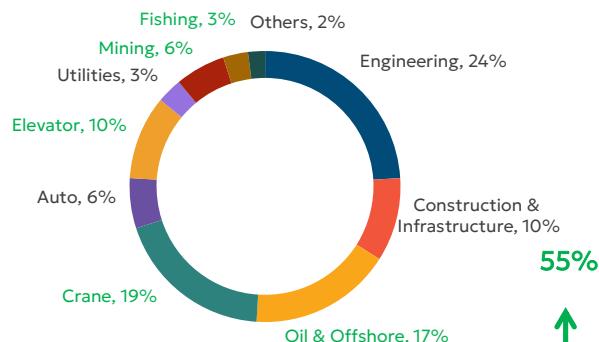


H1 FY26

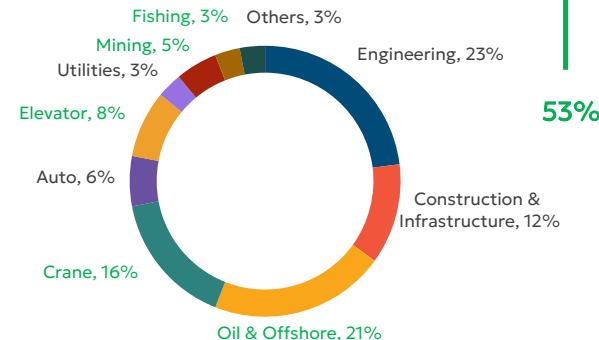


FY25

### END INDUSTRY SEGMENTATION<sup>2</sup>

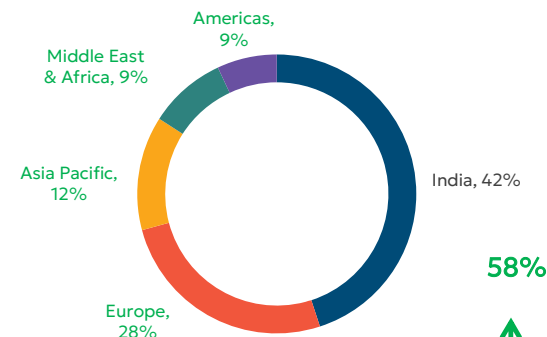


55%

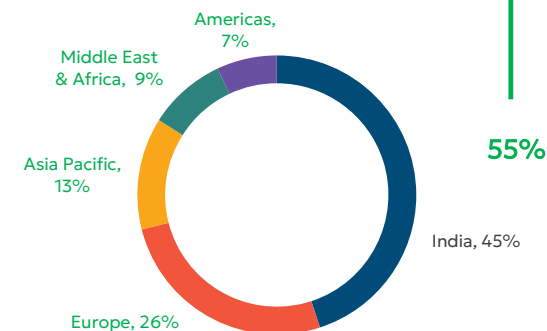


53%

### GEOGRAPHY WISE BREAK UP<sup>3</sup>



58%



55%

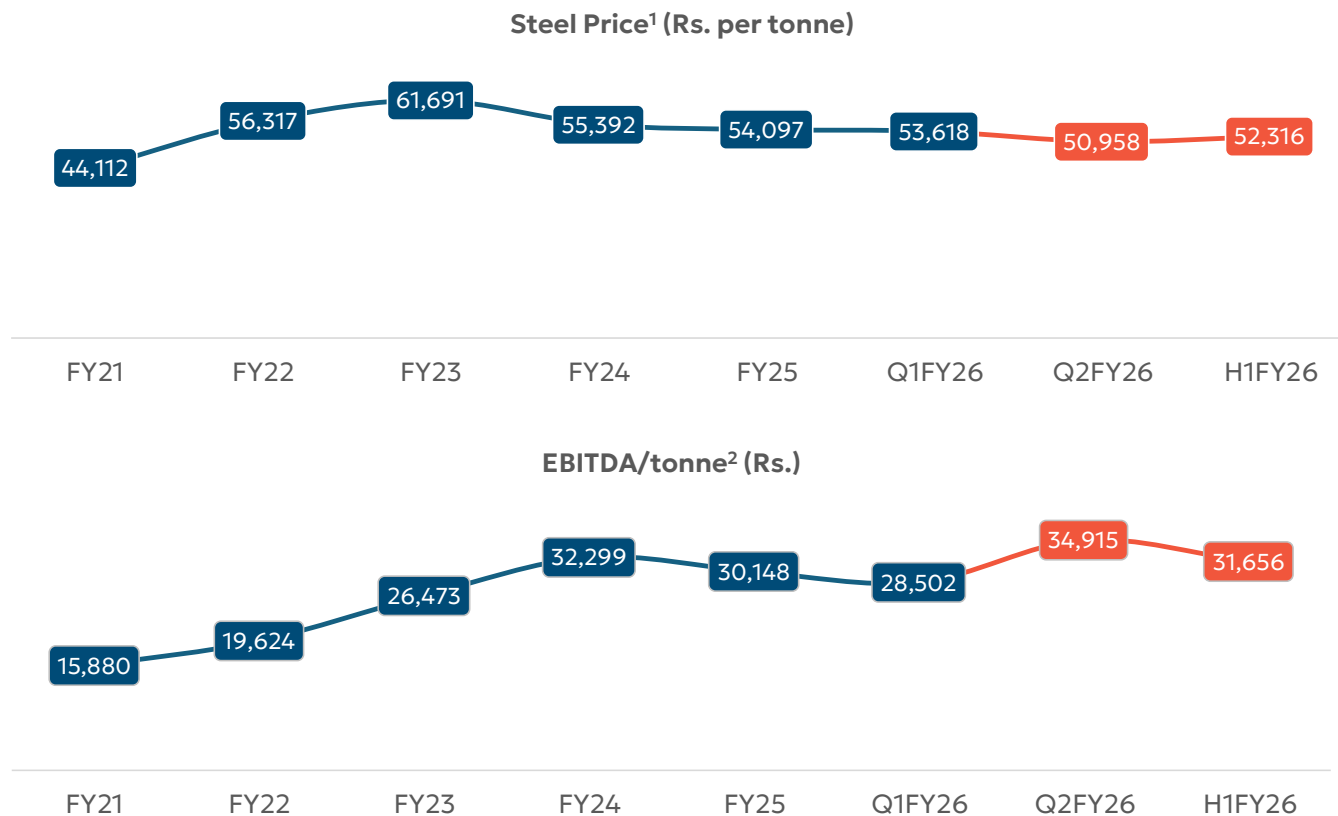
**Note 1:** For all product segments and excluding intra-group sales

**Note 2:** The data label highlighted in green represents value-added segments

**Note 3:** Data labels in green represents international operations

# Resilient business model insulated from raw material volatility

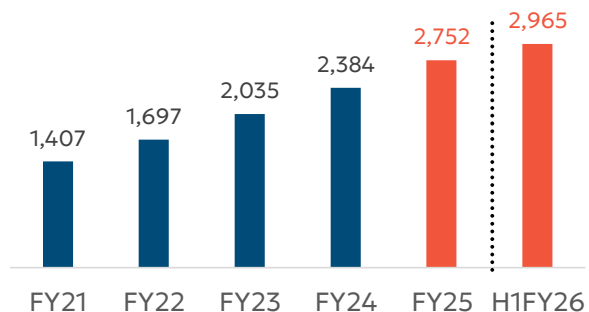
- Effective management of input cost volatility has supported consistent EBITDA/ton delivery



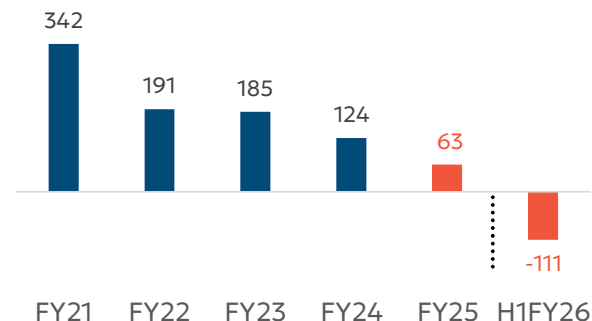
# Healthy balance sheet to support growth initiatives

- Sustained working capital efficiencies and improved cash flows continue to enable consistent, self-funded investments
- Continued focus on prudent capital allocation to fund expansion while preserving balance sheet resilience
- One Usha Martin initiatives to drive operational integration and improved working capital discipline across global operations

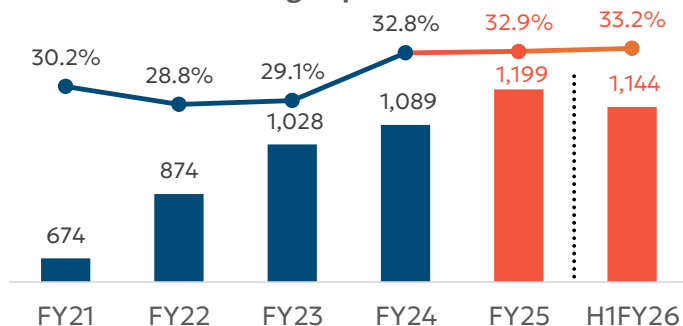
Net worth (in Rs. crore)



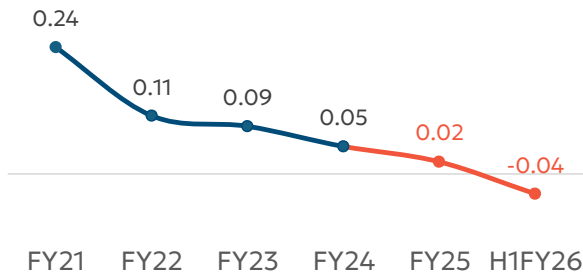
Net Debt (in Rs. crore)



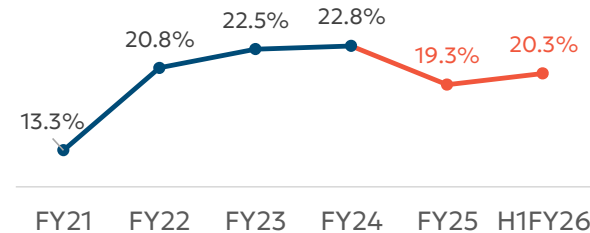
Net Working Capital (% of Revenue)



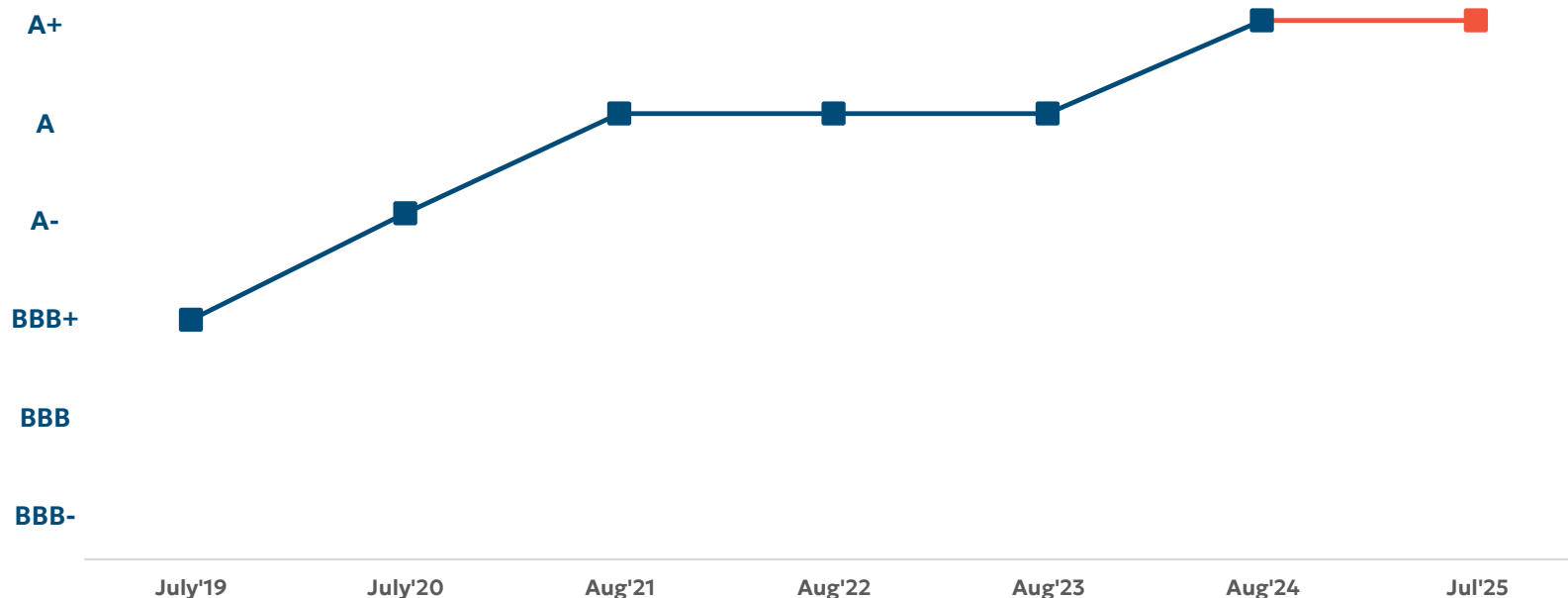
Net Debt to Equity



ROCE



## Long term issuer rating at 'IND A+' / Outlook: Stable



- India Ratings and Research Pvt. Ltd. recently reaffirmed Usha Martin Ltd.'s ratings at "IND A+/Stable" for Long Term Credit Facilities and "IND A1+" for Short-Term Credit Facilities

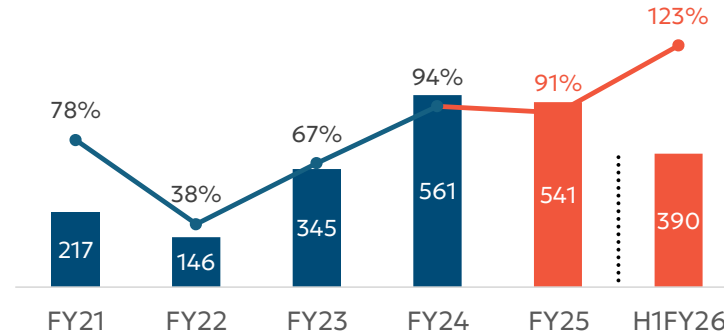
**India Ratings  
& Research**  
A Fitch Group Company

Current Rating	A+
Outlook	Stable
Last Review	July'25

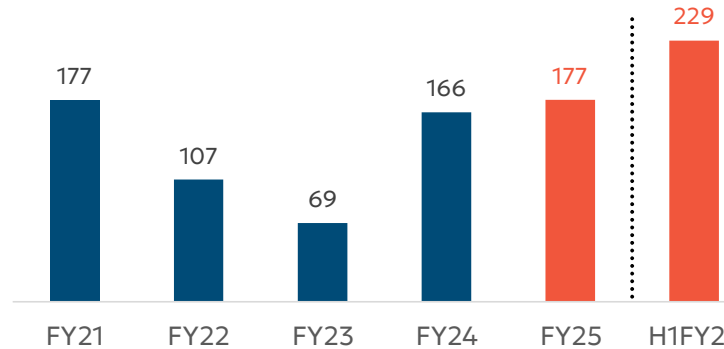
# Robust cash flows

- OCF to EBITDA during H1FY26 at 123%, Effective working capital management continue to strengthen free cash flow generation
- Healthy free cash flows reflect prudent capital allocation and strong cash conversion, providing sufficient headroom for future growth initiatives

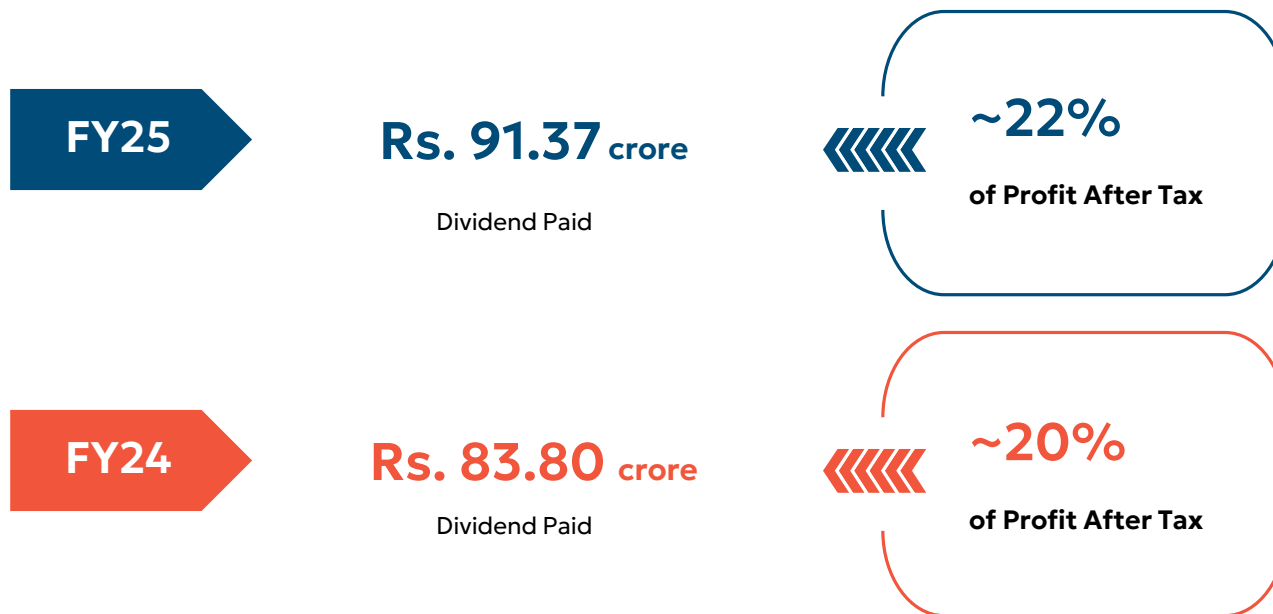
## Operating Cash Flow (% of EBITDA)



## Free Cash Flow



# Focus on enhancing shareholder value



## Dividend Payout Policy

- Dividend distribution policy ([Link](#))
- Aspires to maintain healthy dividend payout

A photograph of two industrial workers in a factory. The worker in the foreground is wearing a white hard hat, safety glasses, a dark long-sleeved shirt, blue pants, and yellow gloves. He is holding a large, thick, braided metal cable. The worker in the background is also wearing a white hard hat and safety glasses, and is looking down at the cable. The cable is being fed into a large, green industrial machine. The machine has several metal components and a large, curved, green section. The background shows a factory setting with a blue wall and a white electrical control panel.

# SUMMARY

# Resilient. Global. Future-Ready



## Global Leadership

Among the world's top 5-speciality wire rope manufacturers with presence across 6 continents



## Diversified Business Model

Balanced portfolio across mining, elevators, oil & offshore, infrastructure and industrial applications



## Innovation & Value Migration

Focused capex, R&D and product upgrades (e.g., Galstar, Plasticated LRPC, Ocean Fibre) to support and drive higher-margin growth



## Strategic Transformation

“One Usha Martin” driving operational efficiency, global integration, increased competitiveness and enhanced governance



## Financial Strength

Net-debt-free, strong cash generation and disciplined capital allocation enabling self-funded growth

# SUSTAINABILITY

# ESG strategy - Key focus areas

## Care for Environment



- Climate stewardship
- Air emissions management
- Water stewardship
- Waste management and circular economy
- Biodiversity management

## Product Stewardship



- Sustainable product design & innovation
- Operational efficiency and resource optimization
- Ethical and transparent labelling

## Care for People



- Retention and development of diverse talent
- Ensuring employee health and wellbeing
- Upholding and protecting human rights
- Creating diversity and inclusivity
- Fostering safe work environment

## Sustainable Partnerships



- Community engagement
- Customer centricity
- Responsible sourcing

## Ethical Business



- Corporate governance
- Code of conduct
- Regulatory compliance
- Data privacy and security

**RESHAPING THE INDUSTRY WITH RESPONSIBILITY**

# ESG achievements and targets

## Accelerating sustainability impact through targeted initiatives

### Achievements FY25

### Targets



#### Care For Environment

- Water audits conducted for Ranchi and Hoshiarpur
- Energy audit conducted for Ranchi and Hoshiarpur
- 1.22 tCO<sub>2</sub>e/MT GHG emission intensity (scope 1 & 2)

- Achieve a 10% reduction in energy intensity in manufacturing operations by FY 2029–30 from baseline FY 2024–25
- Achieve a 50% reduction in water withdrawal by FY 2029–30 from baseline FY 2024–25



#### Care For People

- Zero Accidents
- 29% increase in female workforce
- 4.3/5 People Pulse Survey Score
- 43.9% increase in average training hours per employee/worker

- Achieve and maintain an annual 'Zero Harm' status
- Provide 16 + hours of training to each employee (Officer grade) annually.
- Maintain at least 25% female representation in new officer level hires each year



#### Product Stewardship

- Life Cycle Assessment (LCA) three products
- Ongoing EPD certification
- Zero non-compliance regarding product and services, health and safety impact of product

- Obtain Environmental Product Declaration (EPD) certification for 10 products by FY 2029-30



#### Sustainable Partnerships

- 66% of critical suppliers assessed for ESG performance
- 89/100 Customer Satisfaction Index
- 21,262 lives impacted through CSR initiatives compared to 18,445 in FY 2023-24

- Conduct ESG assessment for top 50 critical suppliers by FY 2029-30



#### Ethical Business

- Manufacturing units are ISO 9001, 14001 & 45001 certified
- 4 Independent Directors and 3 Whole Time Directors on the Board
- 97% Average attendance of directors

- Ensure 100% annual compliance with Human Rights and Anti-Corruption policies and Code of Business Ethics across all operations while dealing with suppliers and customers

# ESG action highlights

## Accelerating sustainability through focused initiatives



- Decarbonization roadmap in progress, anchored on renewable energy adoption, alternate fuels substitution, and energy efficiency enhancement
- 4 MWp Rooftop solar capacity under installation
- Fuel switching initiatives to reduce Scope 1 emissions
- Optimizing water utilization through treatment and reuse



- Regular safety training programs across manufacturing units
- Ongoing health and safety training to all employees /workers
- Continued focus on diversity and inclusion in new hiring



- Board-level ESG oversight through a dedicated ESG Committee and clear reporting mechanisms
- Strengthened disclosures and stakeholder engagement
- Alignment with global sustainability reporting standards
- Strict adherence to policies and code of conduct



- Lifecycle Assessments (LCAs) conducted for key product lines
- Strengthened responsible sourcing and packaging initiatives
- Responsible and transparent market communication



- Supplier assessments initiated to strengthen ESG compliance
- Enhanced customer engagement on sustainable solutions
- Expanded community development programs focusing on education, healthcare, women empowerment and livelihood initiatives
- 66% of suppliers (by procurement value) evaluated on ESG criteria, - Environment, Labour, H&S, Ethics, and Human Rights

# Corporate Social Responsibility (CSR) Initiatives



## Natural Resource Management

Addressing waterbody restoration, adoption of productive agricultural methods, soil preservation & social forestry.

## Health, Nutrition & Sanitation

Addressing preventive care through mobile camps, health counselling in schools, nutrition promotion, and cataract operations.

## Education & Learning

Providing support in operating a school for the underprivileged including repairs & maintenance, conducting yoga classes, introducing Smart Learning, adopting Ekal Vidyalaya and building awareness of the environment.

## Livelihood & Financial Inclusion

Supporting skill development courses like electrician, plumbing, tribal artwork, solar panel, jute and paper bag making, beautician, F&B, two-wheeler motor servicing & other vocational training.

## Sport & Infrastructure Development

Promoting sports activities in school, solar light installation, access to safe drinking water, repairing of village library, distributing sports kits & Anganwadi, etc.

## Empowering Differently Abled

Capacity building of disabled on life skill education, caregivers, distribution of aids & appliances.

**21,262 TOTAL BENEFICIARIES**

**2,912**

Natural Resource Management

**11,359**

Health & Sanitation

**2,097**

Skill Development & Training

**2,198**

Education and Learning

**385**

Livelihood & Entrepreneur

**2311**

Infrastructure, Sports & Others

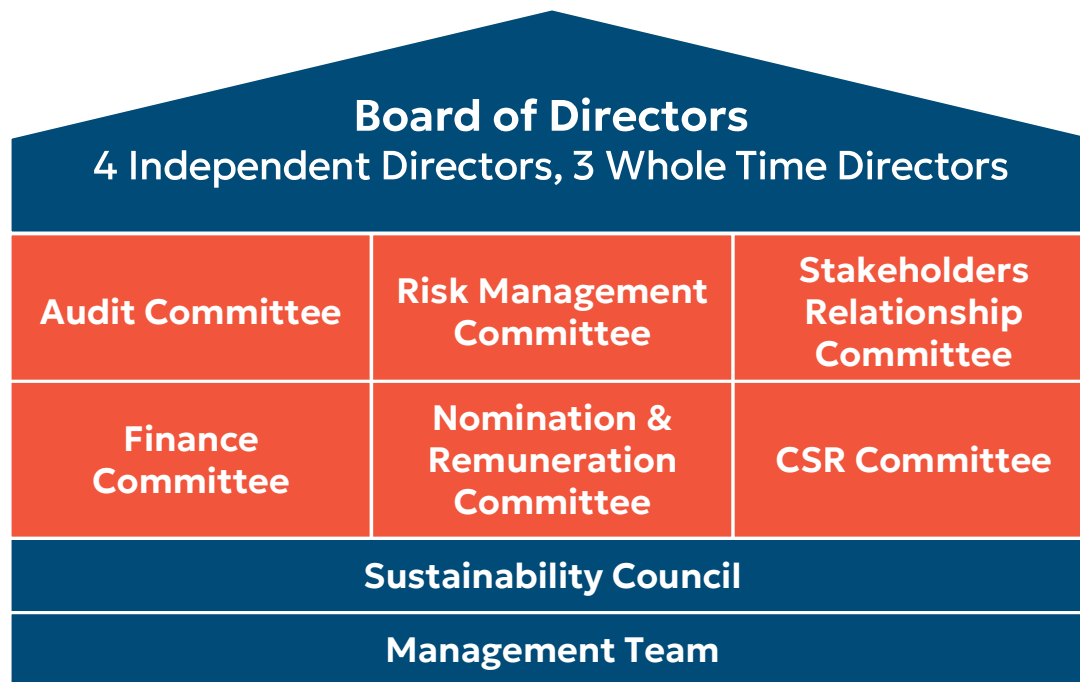
# Governance structure in place to drive transparency, accountability and sustainability

## Governance Framework:

- Three-tier governance structure: Board → Strategic → Operational levels for sustainability and risk oversight.
- The Board of Directors provides overall ESG and strategic guidance through the Sustainability Council.
- Sustainability Council monitors ESG progress and reviews key environmental and social initiatives.
- Sustainability performance is reported to the Board half-yearly, ensuring accountability and performance tracking.

## Ethics & Compliance:

- Zero-tolerance approach to corruption, bribery, and human rights violations.
- All employees trained under anti-bribery and ethical conduct programs.





# ANNEXURE

# Usha Martin's new visual identity

Mother brand				
Manufacturing Units				
Service Centres				
Other Divisions				
Corporate Initiatives				

# Wire rope production process

2



## Surface treatment (Descaling)

Descaling wire rod eliminates rust and scales, while surface coating facilitates drawing.

1

## 1<sup>st</sup> stage of Drawing

The descaled and surface-coated wire rod undergoes the initial drawing process to achieve the required diameter and mechanical properties for further processing or for the intended application.

4



## Patenting

Heat treatment is applied to transform the wire into the necessary microstructure and to facilitate further drawing.

## 2<sup>nd</sup> Stage of Drawing (Final Drawing)

Following the initial wire drawing and patenting, the final drawing process is carried out to achieve required diameter and mechanical properties for the intended application.

6



## Drawn Wire Stranding (with Twisting)

Wires are positioned helically over a central member, forming the structure of the strand.

7



## Closing

Strands are positioned around the core, completing the construction of the wire rope.



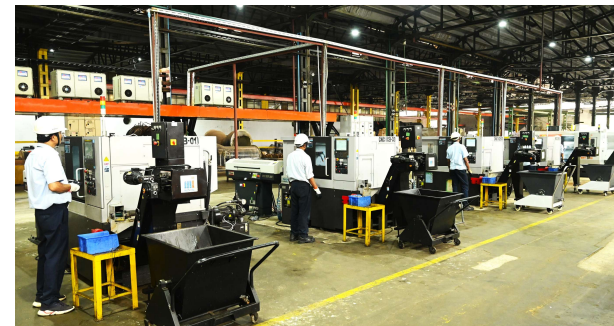
## Wire Rod (Rolled Product)

Steel wire products begin with wire rod supplied by steel mills, produced via hot rolling from billet.

# Manufacturing set-up - India



**Ranchi Facility:** Spread across an area of more than 100 acres, this facility is one of the world's largest wire rope manufacturing facility



**Ismal Unit, Ranchi:** Well-equipped facility with over 3 decades of experience in manufacturing and supply of pre-stressing machines & accessories



**Hoshiarpur Plant:** Set up in 1974 in Punjab, India, spread over 8 hectare is the largest wire & wire rope unit in Northern India



**UM Cables Plant, Silvassa:** A dedicated manufacturer and exporter of high-quality telecommunication cables, fiber reinforced plastic rods (FRP)



**Pengg - Usha Plant, Ranchi:** Pengg Usha is a JV between Usha Martin and Joh Pengg AG of Austria to produce oil tempered wire, required by the automotive industry

# Manufacturing set-up - International



## UAE

Located at Jebel Ali Free Zone in Dubai (UAE), this facility was set up in the year 2003. Apart from the Middle East market, Brunton Wire Ropes also caters to 33 countries, which includes Europe, North America, South America, North Asia, Australia, Africa and Southeast Asia.



## UK

Located in Nottinghamshire, UK, the company manufactures high-quality wire ropes for a wide range of applications. Its state-of-the-art production facility is one of the most modern in Europe, allowing to produce single-length wire ropes of up to 400 tons.



## THAILAND

Usha Siam has been operating in Bangkok, Thailand, since the early 1980s. As the largest wire rope manufacturer in the country, it produces a wide range of products, including steel wire ropes, auto cables, fine ropes, strands, and specialty wires catering to the domestic and international markets.

# Marquee projects



**New Pamban Bridge, Rameswaram** - operating with structural wire ropes



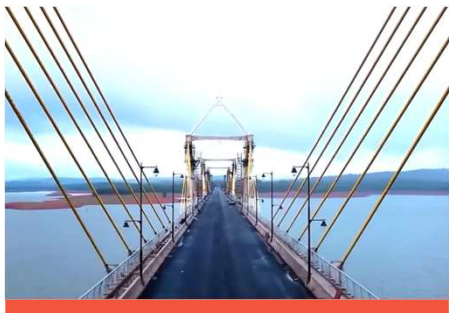
**Chenab Bridge (World's highest railway arch bridge)** - Cable cranes with locked coil ropes lifted all bridge segments.



**World's longest hanging bridge for adventure tourism in Italy** - Cables with special end connection



**Disneyland, Shanghai, China** - Full locked coil, supporting cables



**Ambargodlu - Kalasavalli Bridge, Karnataka** (India's second-longest cable-stayed bridge) - PE Coated LRPC



**Anchor Mooring Ropes delivered to one of the largest rigs in the world** located in China



**Lions Gate Vancouver, Canada** - Supporting locked coil



**Reliance Sasan Coal Mine (one of the world's largest dragline - Caterpillar)** - Hoist & drag rope

# Globally recognized certifications and licenses

## ISO 45001: 2018 Occupational Health & Safety



## ISO 14001: 2015 Environmental management systems



## Certificate of Authority issued by American petroleum institute



## ISO 9001: 2015 Quality management Systems



## DGMS Approval



## Manufacturing Assessment issued by ABS



## NABL Testing



## CEN Certification for Cableways



## Approved Manufacturer of Steel Wire Rope issued by Lloyd's



# Commitment to global sustainability standards



- Assessed by EcoVadis, a global sustainability rating platform
- Received Bronze Medal for sustainability performance
- Evaluation covers Environment, Labor & Human Rights, Ethics, and Sustainable Procurement
- Continuous improvement plan in place to achieve higher rating tiers

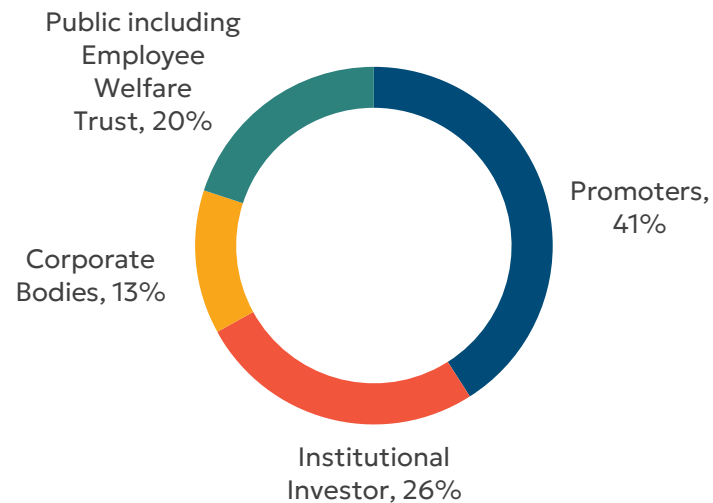


- Signatory to the UNGC in July 2025, aligning business strategy with the 10 Principles on Human Rights, Labour, Environment, and Anti-Corruption
- Initiating first Communication on Progress (CoP) to demonstrate transparency and accountability in sustainability practices
- Demonstrates commitment to the UN Sustainable Development Goals (SDGs)

# Market snapshot

Key Market Statistics	As on 30 <sup>th</sup> September 2025
BSE/NSE Ticker	517146 / USHAMART
CMP (Rs.)	460.30
Market Cap (Rs. Crore)	14,027.27
Number of outstanding shares (Crore)	30.47
Face Value	1.00
52-week High / Low (Rs.)	481.10 / 278.80

## Shareholding pattern as on 30<sup>th</sup> September 2025



# Contact us

## About Us:

Established in the year 1960, Usha Martin is a leading global and India's No. 1 specialty steel wire rope solutions provider. The Company is also engaged in the manufacturing of high-quality wires, low relaxation prestressed concrete steel strand (LRPC), bespoke end-fittings, accessories and related services.

Usha Martin's wire rope manufacturing facilities in Ranchi, Hoshiarpur, Dubai, Bangkok and UK produce the widest range of wire ropes that find application in various industries across the world. All of the company's facilities are equipped with the latest state-of-the-art high-capacity machines to manufacture world-class products.

Usha Martin's global R&D center located in Italy is actively engaged in designing of wire ropes and uses proprietary design software to develop products that are the best in class. The Company also has a comprehensive R&D facility in its manufacturing unit at Ranchi, India. Usha Martin has an extensive and dedicated network of distribution centers located across the globe.

**Corporate Identification No: L31400WB1986PLC091621**

**Regd. Office: 2A, Shakespeare Sarani, Kolkata – 700 071, India**

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[devrishi@cdr-india.com](mailto:devrishi@cdr-india.com)

# THANK YOU

USHA MARTIN LIMITED